



Installation

Equipment summary:

- 125 x Hitachi ED-A100 short throw projectors
- 125 x Loxit short throw projector wall brackets
- 125 x SMART Board 680 77" interactive whiteboards
- 125 x Smart USB speakers
- 125 x AMX 6 button projector control panels
- 125 x Sahara metal input plates

Total: £310,000+



In July 2009 Roche Audio Visual received an enquiry to supply and install over 120 Hitachi short throw projectors and Smart interactive whiteboards along with associated products at a new state of the art £60 million campus on Knutton Lane.

After a competitive tender Roche were awarded the contract at the end of August for completion by the end of October. Roche started planning for the work immediately to ensure all deadlines would be achieved. This preparation included direct meetings involving our Project Manager - Craig Pickard, the Building Contractors and the College. We also carried out full site surveys of each room to ensure all points were covered so the project ran as smoothly and efficiently as possible. Roche have a long standing relationship with the college and we began recommending solutions almost a year prior to the new build starting. We advised the college exactly what equipment would best suit their requirements, carrying out



demonstrations and talking them through the different aspects of the installation. Once the new build was complete we installed a system in a “mock classroom”, so they could see clearly how our recommended solution would look and operate.

Each classroom consisted of the latest Ultra short throw Hitachi projector and a 77” Smartboard interactive whiteboard, as well as Smart USB speakers and Procon / AMX 6 button projector wall control units. We had to work extremely closely with BAM Construction, the main building contractors due to the size of the project, and the timescale in which we were allocated.



By the end of October over one hundred & twenty installations had been planned, co-ordinated and completed to the highest standard by our own in house engineers. The Installations themselves took just two weeks - successfully meeting the tight deadlines set for the completion of the project. Since this project, Roche have kept in regular contact to ensure the College are happy with the systems and service provided. We have subsequently carried out a number of further installations, using the same specifications, building on our excellent relationship with the college.



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